



Putting Customers First

Meeting Your Reefer Needs

WWW.PILSHIP.COM



Why Choose PIL?

Pacific International Lines (PIL) is Singapore's home-grown **People-Centric** shipping line, committed towards **Pushing Boundaries** and being **Future-Focused**.

As one of the top 12 container shipping lines in the world, our Purpose is clear:

Putting customers first, by leveraging expertise and technology to provide efficient and sustainable solutions.

Operating a fleet of around 100 container vessels, we provide shipping services and solutions to customers in more than 90 countries worldwide, empowering you to reach across Asia, China, Africa, the Middle East, Latin America, Oceania, and the Pacific Islands.



Young Fleet

Our fleet of reefer containers is among the **youngest in the industry** and equipped with the **most advanced technology (Active Controlled Atmosphere)** to give you reliable shipments!

Sustainable Shipment

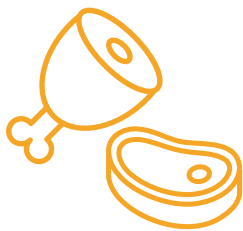
Reduce your shipments' carbon footprint with our **energy-efficient** reefer containers.

Solid Experience

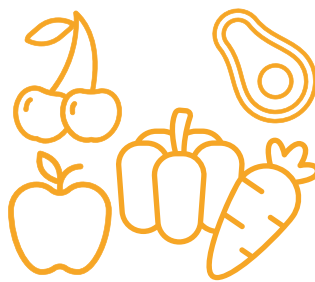
Established in 1967, we have nearly **60 years of experience** in shipping, offering personalised solutions for your evolving logistics needs around the world.

What Can We Help You With?

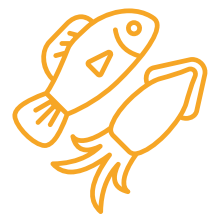
Perishables



Meat



Fruits & Vegetables

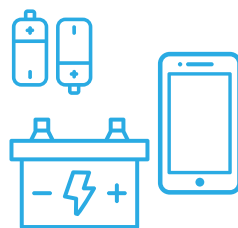


Seafood

Non-Perishables



Pharmaceuticals



High Tech



Chemicals

Where Can We Help You?

Whether it's perishables or pharmaceuticals, be it from the Americas, Africa, or Asia. With nearly 60 years of shipping experience, PIL can customise an efficient and sustainable solution for you!



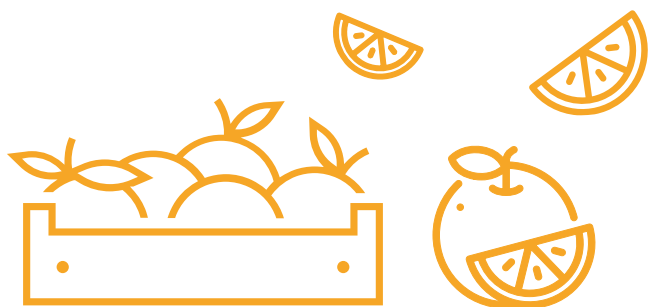
How Have We Supported Our Customers?

Mandarin oranges, China to Southeast Asia

Mandarin oranges from the Fujian province in China are shipped during the winter season to Southeast Asian countries like Indonesia, Malaysia, Philippines and Singapore. However, shippers in China typically do not use refrigerated warehouse for storage, so they would arrange for packing only a few days before shipping.

As such, the mandarin oranges need to be stuffed into reefers as soon as possible to ensure their freshness, and a reliable shipping schedule is essential for shippers to facilitate a smooth logistics arrangement.

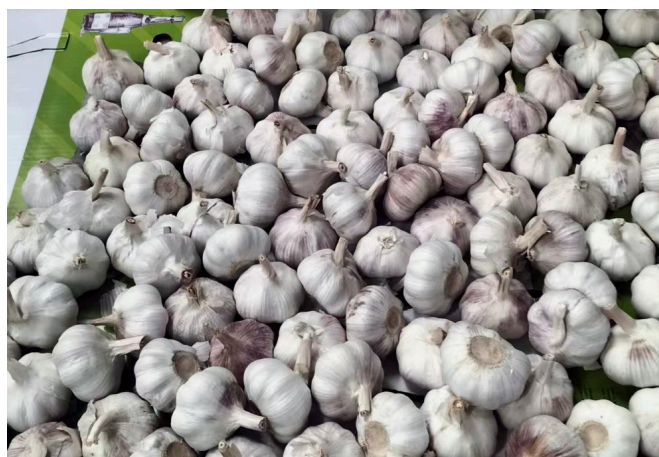
Understanding this requirement, PIL provides our customers in Fujian – Quanzhou Yongchun Jufu Trade Co Ltd and Fujian Yongchun Foreign Trade Co Ltd – with daily updates on vessel schedule, so that they can plan their packing accordingly. If necessary, we also provide our customers with extra freetime and hot connection to ease their mind on logistical arrangements.



Garlic and ginger, from China to Brazil

We are proud to be the first shipping line of choice for our customer, Qingdao Yifan Shunfeng International Trading Co., Ltd, in supporting them to export garlic and ginger from China! Over 90% of their exports from the Chinese city of Qingdao to Brazil are shipped through PIL!

Driven by our purpose of “Putting customers first”, our team made site visits to better understand their supply chain, and proactively coordinated equipment and space for them. Satisfied with our service, they even recommended PIL to their partners!



| Avocados

Since 2022, PIL has successfully ensured that the avocados we deliver reach their destinations in good condition – from as far as Peru and Australia to Singapore and China!



Avocados from Peru to China



Avocados from Australia to Singapore

| Cherries

PIL's **Cherry Express** service, connecting Chile to Asia, helps deliver Chilean cherries to meet the rising demand in Asia!

The service is through our weekly West Coast South America 6 (WS6) service that links Central and South America (Mexico, Guatemala, Colombia, Peru, Chile) to China and South Korea.

With our **Cherry Express** service, freshly-harvested cherries from Chile can now reach China in excellent condition!



Testimonials from New Zealand customers



“ For many years, Zespri and PIL have been partnering closely on shipping premium New Zealand Zespri kiwifruits quickly and efficiently to the market. This is especially important at the start of our season when Zespri is racing to get the fruit on supermarket shelves!

Well before each harvest season, Zespri and the PIL team in New Zealand would collaborate to ensure sufficient reefer equipment is in place, and that the capacity on the early season loaders is secured. In addition, PIL would hold regular operational meetings with Zespri as our crop forecast develops, so that any changes in shipping can be rapidly acted on.

Zespri prefers services with fast transits and are direct where possible. We are happy that PIL has met these requirements over the years, particularly for the key North Asian market of Taiwan, China.

All in all, Zespri is pleased with how customer-focused PIL is in our partnership! ”

Mike Knowles, Shipping Manager, Zespri International



KOTAHI

“ The team at PIL understands the importance of a prompt turnaround for fresh produce. By responding quickly to our operational and booking enquiries, PIL has enabled T&G Global, an exporter whom we serve, to deliver their premium export apples efficiently to global markets.

Kotahi has been impressed with PIL's equipment supply and commitment to securing additional space on vessels when required. PIL has delivered particularly well on T&G Global's early season requirements and has ensured positive outcomes for T&G Global and their customers. ”

David Ross, CEO, Kotahi

Contact us today!

Speak to your PIL sales representatives
to find out how we can fulfil your reefer needs.

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